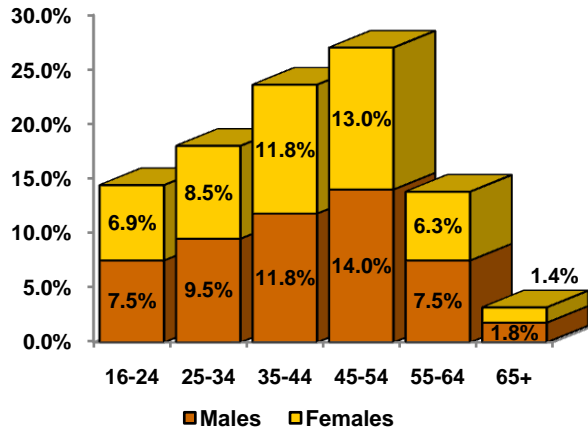


QUICK FACTS

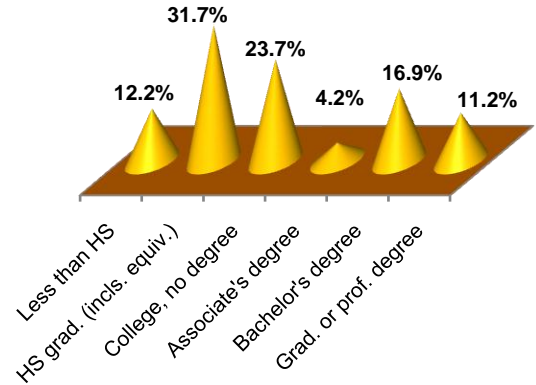
• Population (July 2012)	349,207
• Civilian Labor Force (2012)	185,087
• Unemployment Rate (2012)	5.9%
• Industry Employment (2 nd Qtr. 2012)	104,649
• Average Weekly Wage (2 nd Qtr. 2012)	\$919
• % of Population 25 Years & Over With Bachelor's Degree or Higher (2009-2011 3 Year Estimate)	28.1%

SOUTHERN MARYLAND REGIONAL MARKET VIEW

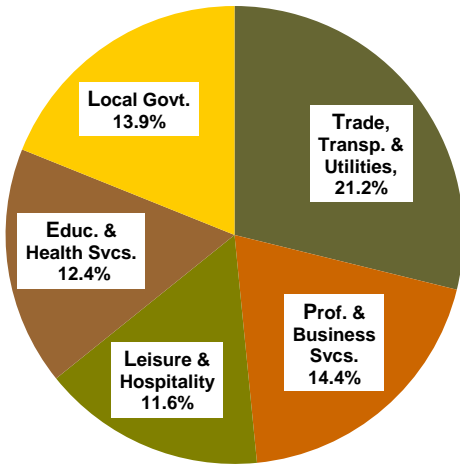
**Labor Force Distribution
by Age and Sex
2009 - 2011 3 Year Estimate****



**Educational Attainment of Population
25 Years and Over
2009 - 2011 3 Year Estimate****



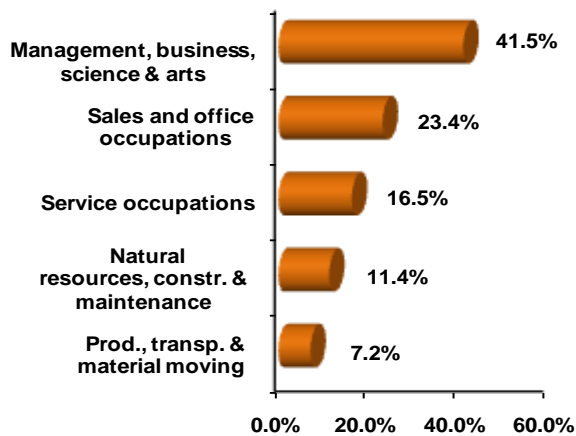
**Top Industry Sectors
2nd Quarter 2012***



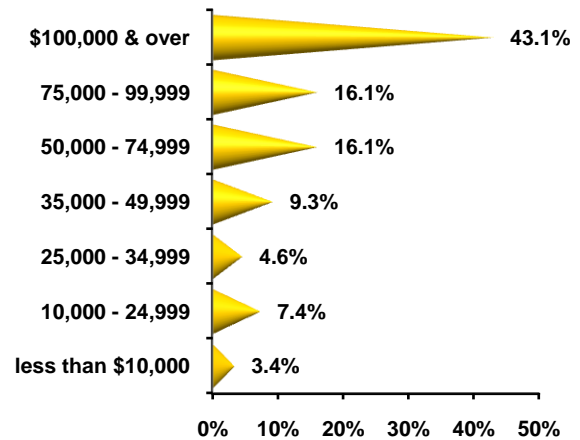
**Growth Industries
2nd Qtr. 2011 - 2nd Qtr. 2012***

Industry	Employment Change
Mgmt & tech consulting services	405
Administration of econ. programs	233
Nat'l security & internat'l affairs	110
Investigation & security services	104
Gen'l medical & surg. hosp.	95
Nonresidential bldg. construction	94
Offices of physicians	87
Automobile dealers	75

**Occupational Skills of 16+ Population
2009 - 2011 3 Year Estimate****



**Household Income Distribution
2009 - 2011 3 Year Estimate****



Sources: *Maryland Department of Labor, Licensing and Regulation

**U.S. Census Bureau