

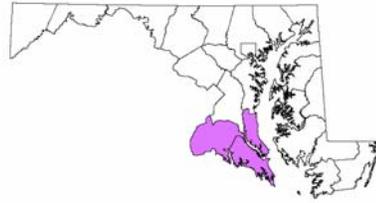
THE JOB MARKET IN BRIEF

SOUTHERN MARYLAND REGION

Calvert County

Charles County

St. Mary's County



Population	2007	Change from 2000
	Southern MD Region	329,045
Calvert County	88,223	13,058
Charles County	140,444	19,236
St. Mary's County	100,378	13,855

Source: MD Department of Planning

Labor Force 2005-2007 Annual Averages

	Southern MD Region	Maryland
2007		
Labor Force	173,004	2,980,353
Employment	167,824	2,873,512
Unemployment	5,180	106,841
Rate	3.0	3.6
2006		
Labor Force	172,553	2,973,838
Employment	167,138	2,861,720
Unemployment	5,415	112,118
Rate	3.1	3.8
2005		
Labor Force	168,921	2,942,960
Employment	163,063	2,820,526
Unemployment	5,858	122,434
Rate	3.5	4.2

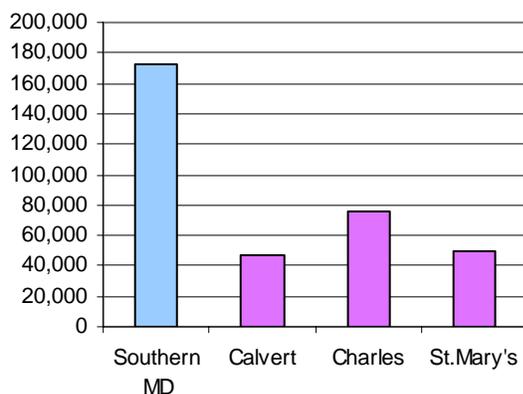
An estimated 329,045 persons reside in the tri-county Southern Maryland Region—6% of the state's population. Between 2000 and 2007 the area gained 46,149 residents for a growth rate of 14%—more than double the state average.

The region's labor force was up an estimated 471 persons from 2006 to 2007, to average 173,004. Unemployment dropped by 235 to 5,180 persons and a rate of 3.0%. Joblessness in Southern Maryland is uniformly low, with all three counties typically falling below the statewide average. Year round unemployment is rather stable, peaking in the summer when student workers enter the job market.

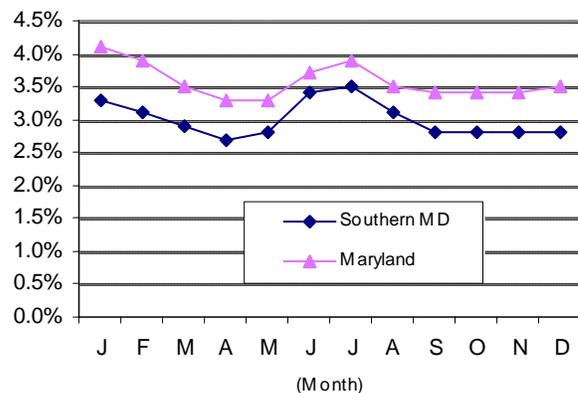
Payroll employment numbered 101,602 in 2006—about 4% of the state's jobs. Between 2002 and 2006 regional employment increased by over 9,000, growing at twice the statewide rate. All sectors, with the exception of manufacturing, advanced. The largest private employer, trade, transportation & utilities, added the most jobs (2,182). Overall, government is the top industry supersector, and together with trade, transportation & utilities account for about 46% of area jobs. Much of the job gain has been in consumer-sensitive industries, an outgrowth of the region's burgeoning population. Demand for professional & technical services is in part stimulated by local Department of Defense contracting.

Women make up about 53% of Southern Maryland's workforce (excluding federal government), compared to about half the workforce statewide. One out of every five workers is under 25 years old—a greater share than statewide. An area's workforce characteristics are a function of the mix of industries and occupations, commuting patterns, and labor force participation, among other factors.

Labor Force 2007

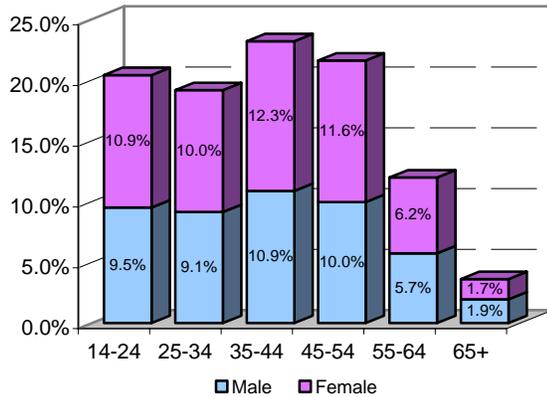


Unemployment Rates 2007



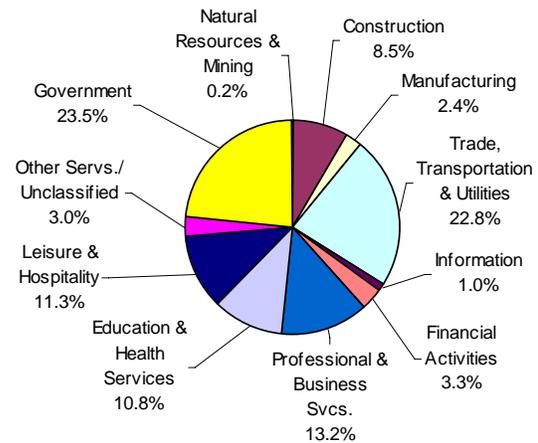
Southern Maryland Region

**Workforce Distribution
by Age & Sex 2006**



Source: Local Employment Dynamics, U.S. Census Bureau

**Employment Distribution by Industry
Super Sector-2006**



Employment by Industry Supersector 2002-2006

Title	Number of Jobs				Region Percent of State
	Southern Maryland Region			Maryland 2006	
	2002	2006	Change		
TOTAL EMPLOYMENT	92,503	101,602	9,099	2,530,225	4.1
Natural Resources & Mining	128	181	53	6,819	2.7
Construction	7,775	8,608	833	188,761	4.7
Manufacturing	2,546	2,423	-123	135,353	1.8
Trade, Transportation & Utilities	21,018	23,200	2,182	470,870	5.1
Information	858	1,036	178	50,017	2.2
Financial Activities	2,826	3,323	497	157,741	2.1
Professional & Business Svcs.	12,385	13,436	1,051	395,232	3.6
Education & Health Services	10,142	10,949	807	349,308	3.2
Leisure & Hospitality	9,718	11,509	1,791	229,905	5.0
Other Services/Unclassified	2,839	3,075	236	90,726	3.5
Government	22,268	23,862	1,594	455,493	5.2

**Largest Private
Industry Subsectors
2006 Annual Averages**

Title	Jobs	Weekly Wage
Professional & technical svcs.	10,126	\$1,220
Food services & drinking places	9,771	241
Specialty trade contractors	5,407	774
General merchandise stores	3,732	335
Food and beverage stores	3,527	424
Ambulatory health care svcs.	3,514	923
Administrative & support svcs.	2,798	567
Construction of buildings	2,762	972
Hospitals	2,630	782
Nursing & resident. care facilities	2,482	531

**Largest Employers in Region
As of 1st Quarter 2007
Listed Alphabetically**

Employer	Industry	Size Class
Bae Systems Applied	Prof., Tech., Sc. Svcs.	500-999
Calvert Cliffs Nuclear Power Plant	Utilities	500-999
Calvert Memorial Hospital	Health	500-999
Civista Health Inc.	Health	500-999
Dyncorp International	Transp. Support	500-999
Eagan, McAllister Associates	Prof., Tech., Sc. Svcs.	250-499
Facchina Construction Company	Construction	500-999
St Mary's Hospital	Health	500-999
Wal-Mart	Retail Trade	500-999
Wyle Laboratories	Prof., Tech., Sc. Svcs.	500-999

NOTE: Region as defined by the Maryland Department of Business and Economic Development
Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance, May 2008